



TotalEnergies

EXPRESSION OF INTEREST (EOI) FOR THE SET UP AND OPERATION OF THE INDUSTRY ENHANCEMENT CENTER (IEC) IN UGANDA

REFERENCE: 10006978

TotalEnergies EP Uganda BV (Company) the operator of Contract Area (CA) 1 and License Area (LA) 2, in conjunction with its Joint Venture partner(s) invites Expressions of Interest (EOIs) from suitably qualified and experienced companies for the Call for Tender for the Set up and Operation of the Industry Enhancement Center (IEC) as further described below,

Scope of Services

The Company is leading an industry-led initiative to set up and operate an Industry Enhancement Centre (IEC) to support Ugandan companies (beneficiary companies) to participate in the supply of goods and services by developing their capabilities to effectively respond to business opportunities in the Oil and Gas market in Uganda. The selected contractor, shall on behalf of the Company, set up and operate the IEC including the provision of the following services to the beneficiary companies;

- (i) Consultancy services which will include but not limited to advising in relation to business operations; access to finance, investment, sustainability etc.
- (ii) Enterprise development services which will include but not limited to; training, coaching, mentoring, capacity building activities, networking, stakeholder engagement etc.
- (iii) Provision and dissemination of oil & gas sector related information (e.g. oil & gas standards and requirements, business opportunities, supplier registration, talent register etc)

Interested parties may participate in this EOI as an entity or as an association of companies, where they shall (individually or collectively) demonstrate the following minimum requirements;

Technical Experience:

1. Minimum of five (5) years' experience providing each of the following services:
 - a) Consultancy services including advising in relation to business operations, access to finance, investment, sustainability etc.
 - b) Enterprise development services including training, coaching, capacity building activities, mentoring, networking and stakeholder engagement etc.).
 - c) Other similar /related services.

2. Designed and/or implemented at least one (1) enterprise development project.
3. Experience in designing and/or implementing collaborative projects between private and public sector or experience in managing public and private dialogue (PPD) platforms.
4. Experience in project management in an enterprise development context.
5. Experience in supporting local content development in the Oil and Gas sector.
6. Demonstration of strong networks with potential partners (within the public and private sector) in Uganda.
7. Demonstration of experience / ability to seek and achieve co-financing of resources between public and private sector.

In addition to the above-mentioned technical abilities, the interested parties shall demonstrate the following additional requirements:

- Experience in Quality, Health, Safety, Environment (QHSE) Management including policies, procedures and processes in compliance with applicable National and Industry standards.
- Suitably qualified and experienced personnel in sufficient numbers to support the scope of work.
- Financial capacity to deliver the services required
- Evidence of current registration or in process of being registered on the National Supplier Database(NSD) managed by the Petroleum Authority of Uganda(PAU).

EOI participation

Interested parties shall express their interest by submitting an email request to : ep.prequalification-ugep@totalenergies.com on or before **28th October 2021**, no later than **14:00 hrs (GMT+3)** to request for the prequalification questionnaire for the aforementioned services.

Interested parties shall;

- (i) Quote in the subject line; **"EOI ref No : 10006978 - Set up and Operation of the Industry Enhancement Center."**
- (ii) Provide the details of the participating company, name and physical address, contact person including a phone and email contact.

Following receipt of the EOI email request, the Company shall register the interested parties in its e-sourcing ARIBA to enable them submit their completed prequalification questionnaires on or before **11th November 2021, 17:00 hrs (GMT+3)**. Please note that ARIBA will accept individual attachments and compressed folders (zip) not exceeding 150MB per document upload. Documents may be split up to meet this system requirement.

Note: Only shortlisted prequalified bidders will be contacted in furtherance of the Call for Tender process.